

ONEVIRTUAL SOLUTIONS

Started in 2013 by Iloilo City-based entrepreneur Rene Temblador, OneVirtual Solutions began as a home-based outsourcing center. With only basic PCs, a broadband connection, and two brothers, Temblador offered virtual assistance to real estate professionals in the United States.

It didn't take long before Temblador decided to build a dedicated office space for OVS. He started hiring local talents across diverse job roles: administrative support, cold calling, web development, digital marketing, content marketing, and customer services.

Today, OVS has developed into one of the Philippines' fastest-growing homegrown outsourcing companies. In a sea of BPO brands that rely on international networks, OVS owes its success to its growing corps of creative and highly efficient Filipino VAs aiming for one goal: to help businesses outsource with confidence and craft their own success stories.





INTRODUCTION

OneVirtual Solutions offers premium virtual assistant services, wielding over 15 years of expertise in the BPO industry.

Our mission revolves around high-quality, cost-effective virtual staffing solutions that empower businesses to hone focus on core competencies and kindle sustainable growth.

We are excited for the opportunity to work with your company to smooth out operations, rocket productivity, and ensure your business's success.

OBJECTIVES

The primary objectives of this partnership revolve around:

- Unleashing highly skilled virtual assistants to support various business functions.
- Turbocharged efficiency and productivity that work well within [Your Company Name]'s operations.
- Sculpting scalable staffing solutions for your business's ever-changing needs.





INDUSTRIES WE SERVE

Our virtual assistants have worked across diverse industries, bringing specialized expertise to each sector we partner with:



+ REAL ESTATE

- We propel real estate operations by wrangling property listings, orchestrating showings, and helping agents focus on closing deals.

+ CLEANING SERVICES

- Watch us polish your operations to a shine and sweep away administrative burdens such as schedulings or customer bookings,

+ HEALTHCARE

- Our healthcare specialists navigate medical scheduling, insurance verification, and patient communication while safeguarding sensitive information.

+ CONSTRUCTION

- Construction VAs can hammer out schedules and architect smooth communication between contractors, clients, and suppliers to rocket productivity.

+ E-COMMERCE

- Ecommerce VAs catapult online stores forward by juggling inventory, turbocharging order processing, and delivering lightning-quick customer support.

+ IT PRODUCTS AND SERVICES

- We interlock seamlessly with IT businesses, unraveling support tickets and wiring together client communications so you can focus on innovation.

Each industry benefits from our tailored approach, as we sculpt our services to match your specific needs and challenges.



MEET OUR TEAM

Diversity equals strength. Unity equals efficiency. Our talented team of VAs, managers, and support staff is made up of Filipinos with a passion to serve and a commitment to turn your business goals into success stories!

Though we are miles apart from each other, you can trust your team of VAs to do a good job at any task you assign to them.



RENE NIÑO TEMBLADOR

— Ceo / Founder

OneVirtual Solutions' success story would not be possible without the clients that trusted and have so much confidence in us over the last few years and until now. And of course, to our awesome and hardworking Virtual Assistants who selflessly gave so much effort and worked hard everyday to give the best service we can.



FRANCIS JOHN DELGADO

— Director of Sales and Marketing

With a passion for connecting with people and a knack for understanding their needs, I have built a successful career in sales. Over the years, I have honed my skills in relationship-building, strategic planning, and effective communication, which have been instrumental in driving revenue growth and client satisfaction.



TSYX KAY SUMALANGCAY

— Client Sevices Manager

As a dedicated and results-driven Client Services Manager, I have a passion for building strong relationships and delivering exceptional service to clients. With over 11 of experience in client services, I thrive on understanding client needs and providing tailored solutions that drive success.

TEAM MANAGERS





COLLABORATION OPPORTUNITIES WITH ONEVIRTUAL SOLUTIONS



TOP-NOTCH VIRTUAL ASSISTANT SUPPORT

Our virtual assistants grapple with administrative tasks such as scheduling, email management, data entry, and document preparation.

You can count on us to run daily operations, which frees up your team to lock in on strategic initiatives and business growth.

+ CUSTOMER SERVICE

Delivering customer service support through phone, email, and chat, ensuring swift and professional responses to customer inquiries.

We'll help elevate customer satisfaction and loyalty by maintaining high-quality customer service.

+ SALES AND LEAD GENERATION

Our sales experts hunt down qualified leads and nurture prospects through your sales pipeline.

Watch as they conjure opportunities, coordinate follow-ups, and catapult conversion rates while maintaining detailed records of all customer interactions.

+ DIGITAL MARKETING

Our marketing wizards conjure up compelling campaigns that magnetize your target audience.

They juggle everything from email campaigns to content creation, while dissecting analytics to fine-tune your marketing strategy.

Watch your online presence explode as we orchestrate marketing initiatives that bulldoze through business goals.

+ CRM MANAGEMENT

Let our specialists wrangle your customer relationship management system into shape.

They'll choreograph contact updates, compile customer data, and architect automated workflows that keep your customer relationships humming.

+ CHAT SUPPORT

Our chat support can answer customer inquiries 24/7, delivering lightning-fast responses that attend to the many needs of your clientele.

They'll navigate concerns, troubleshoot issues, and sprinkle in that personal touch that transforms casual browsers into loyal fans

+ PROJECT MANAGEMENT

Our project managers can handle projects, track timelines, and align teams to ensure successful project completion.

Watch them propel project efficiency and ensure projects are completed on time and within budget.



BENEFITS OF A PARTNERSHIP WITH ONEVIRTUAL SOLUTIONS

- **Cost-Effective Staffing:** Cut down overhead costs associated with hiring in-house staff, such as office space, equipment, and benefits.
 - **Scalability:** Easily twist your workforce up or down based on your business needs without the complexities of traditional hiring and layoffs.
 - **Expertise:** Tap into a pool of experienced professionals with diverse skill sets, ensuring high-quality work and productivity.
 - **Flexibility:** Our virtual assistants work remotely, giving you the ability to steer your business from anywhere.
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GET IN TOUCH



SO, WHAT'S THE NEXT STEP?

- Initial Consultation: Launch a meeting to dissect your specific needs and requirements.
- Customized Plan: Forge a tailored plan that blueprints the services and support OneVirtual Solutions will provide.
- Implementation: Kickstart the onboarding process and weave our virtual assistants into your workflow.
- Ongoing Support: Regular check-ins to ensure the partnership is massaging your expectations and to make any necessary adjustments.

A partnership between OneVirtual Solutions and your company could help you streamline operations, reduce costs, and unlock your business's true potential.

We look forward to exploring this proposal further and discovering ways we can work together.



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